Sohail Fakhar



Sohail Fakhar is a highly accomplished business leader with over three decades of distinguished experience in the life and health insurance industry. He holds an MBA degree and is a Fellow of the Life Office Management Association (LOMA), USA. Throughout his career, he has demonstrated a strong track record of leadership, strategic execution, and sustainable business growth.

Mr. Fakhar has successfully build and led high-performing teams and driven sustainable business growth. Under his leadership, Jubilee Life Insurance strengthened its market leadership and competitive position within the insurance industry. In his role as Executive Director - Sales & Marketing, he leads the Company's sales and marketing strategy, driving sustainable growth, enhancing competitive positioning, and delivering value in line with the Company's strategic vision.

Mr. Fakhar also served on the Board of Directors of First Microfinance Bank (FMFB), where he played an instrumental role in strengthening governance and oversight. During his tenure with FMFB, he served as a Member of the Board Audit Committee and Chairman of the Board Human Resources Committee, contributing significantly to the Bank’s governance framework, risk oversight, and human capital strategy.

With extensive leadership experience, a steadfast commitment to excellence, and a demonstrated ability to achieve results, he continues to be a highly respected figure in Pakistan’s insurance industry.