

STRICTLY PRIVATE & CONFIDENTIAL

**MINUTES** OF THE NINETEENTH EXECUTIVE COMMITTEE (EC) MEETING FOR 2022-2024 HELD ON TUESDAY 2<sup>ND</sup> APRIL 2024, AT 10:00 A.M. IN PERSON AT IAP HOUSE AND THROUGH VIDEO LINK

PRESENT

Mr. Muhammad Hussain Hirji, Chairman  
Dr. Bakht Jamal Shaikh, Vice Chairman  
Mr. M. Faisal Siddiqui through video link  
Mr. Ihtsham Ul Haq Qureshi through video link  
Mr. Nawaid Jamal through video link  
Syed Kazim Hasan through video link  
Mr. Altaf Q. Gokal through video link  
Mr. Azfar Arshad, Ex-Officio Member

By Invitation

Mr. Shahid Abbas through video link

In Attendance

Mr. N A Usmani (Secretary General)  
Nabeel W. Sabir (Deputy Secretary General)

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Mr. Saqib Zeeshan, Mr. Omer Farooq and Mr. Faisal Khan could not attend the meeting and were granted leave of absence.

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The meeting commenced with the recitation from the Holy Qur'an by the SG.

**1. Confirmation and Signing of the Minutes of Executive Committee (EC) 2022-24 Meeting No.18 held on Wednesday, 6th March, 2024 at 10:00 A.M. through video link**

The minutes which were circulated to members were confirmed by the Committee and approved to be signed by the Chairman.

**2. Competition Commission of Pakistan Meeting**

Meeting with CCP was held on 21<sup>st</sup> March 2024 through Zoom, the EC was updated on the discussion.

**3. Commissioner SECP Meeting on Digitalization of Insurance Sector**

Commissioner Insurance met CEOs on 11<sup>th</sup> March 2024, the committee noted the following action items defined by SECP.

		EC's Advice at the Meeting
Life	Proposal for amendment in regulatory	Share it with Life Committee and Dr.

	framework for facilitating sale of savings products through digital mode.	Bakht Jamal for comments/ proposal
	SLIC to share the details of data privacy and confidentiality issues in data-sharing with CDC on Centralized Insurance Repository (CIR)	Forward it to SLIC for comments
Non -Life	Details regarding issues faced by industry in physical documentation of marine insurance with banks and digital stamping of insurance policies for onward taking with relevant authorities	Forward it to Marine Committee for comments
	Industry to form a working group to drive digitization and collaboration	SECP has requested nominations from companies themselves, IAP does not need to form this committee

#### 4. Punjab E &TD Request for Proposal on Motor Third Party Insurance in Pakistan

SECP has requested IAP to share a proposal for MTP in Punjab by 1<sup>st</sup> April 2024, the committee was updated that the Accident Committee has reviewed TPL's MTP proposal and is now preparing a proposal based on IAP's past discussions on the matter.

IAP was advised to seek an extension from SECP till Friday.

#### 5. Constitutional Petition No. D-4318 of 2023 in Sindh against health insurance sales tax

Following 8 companies had filed petition D-4318 of 2023 in September 2023, Stay was granted.

1. Jubilee Life
2. IGI Life
3. TPL Insurance
4. EFU Health
5. Pak Qatar Family Takaful
6. Pak Qatar General Takaful
7. Premier Insurance
8. State Life Insurance

The following companies filed CP no. 1290 of 2024 on 12<sup>th</sup> March 2024

1. Jubilee General
2. Adamjee General
3. Shaheen Insurance
4. Habib Insurance
5. Alpha Insurance
6. TPL Life
7. + Askari General separately

#### 6. Concept Paper on Insurance Pool Dynamics



SECP's subject concept paper seeking IAP's feedback was circulated to members.

Comments received from Mr. Azfar Arshad were shared with the EC.

## **7. Proposal to Launch Life Insurance Policy Locator**

First meeting of the Life Insurance Policy Locator committee was called on 6<sup>th</sup> October 2023,

1. Mr. Jibran Paracha, SECP,
2. Ms. Sahar Kanwal, SECP,
3. Dr. Bakht Jamal,
4. Mr. Arshad Iqbal, GM Operations, EFU Life,
5. Mr. Sohaib Shams, EFU Life,
6. Mr. M. Danish - Head/AGM Customer Services, Adamjee Life,
7. Mr. Muhammad Saleem, SVP Salaam Takaful Limited,
8. Muhammad Farhan Hasan, Pak Qatar Family Takaful
9. Muhammad Taufeeq Hanif, Head of Claims, Askari life Assurance Company Limited,
10. Zahir Shah, Jubilee Life,
11. Osama Khan, Jubilee Life,
12. Mr. Abdul Salam, Divisional Head (Policyholder's Services) State Life,

IAP had also requested a proposal from CDC, which so far has been approved by Adamjee Life, Jubilee Life, State Life and Salaam Takaful based on below factors. The EC instructed to give another day to the policy locator committee to decide and then IAP to inform CDC of the selection.

- Competitive rates are offered by the team.
- Data confidentiality and reliability.
- The CDC team already has data, uploaded through their CISSII portal, from the insurance industry which will make it much easier for the policy locator to be built by them.
- The quote provided by the other vendor is significantly higher and there is also a issue of market reputation.
- Lastly, the project duration difference is also there wherein the CDC team has quoted 2 months of project completion and will be implementing SMS and WhatsApp solution.

## **8. Draft Amendments to the Insurance Rules, 2017 and the Insurance Accounting Regulations, 2017 (Treatment of Advance Tax and Management of Investment in Government Securities)**

SECP through SRO 1514 and 1516 has introduced changes in Insurance Rules, 2017 Rule 16 and Insurance Accounting Regulations, 2017 regulation 11. These have been introduced in response to IAP's request seeking clarity in recording and treatment of advance withholding tax.

In addition to the comments advised by Life Committee and sent to SECP on 24<sup>th</sup> November 2023. Additional comments from non-life members were sent on 8<sup>th</sup> January 2024.

SECP met industry representatives on 12<sup>th</sup> January 2024 to understand IAP comments, SECP's official notification of changes is now awaited. Changes in Takaful regulations were declined for now.

On EC's advice the following email to SECP has been sent on 8<sup>th</sup> March 2024  
"Dear Jibran Sb.,

*We thank the Commission for considering our recommendations on accounting treatment of taxation in Policyholder and Participant Fund. While we wait for SECP's notification of changes in Rule 11 of Insurance Accounting Regulations, 2017, we would like to draw your attention that during our meeting held on 12th January 2024, you have informed us that requested amendments in Rule 18 of General Takaful Accounting Regulations, 2019 are not being considered by the Commission at this point in time.*

*However, we are of the opinion that for consistent treatment of applicable rules for both life insurers and takaful operators, the Commission should strive to also bring the needed changes in Rule 18 of General Takaful Accounting Regulations, 2019.*

*We understand that this would mean bringing changes in two separate set of Rules and associated internal Commission's processes but it is imperative that the same treatment of recording advance/ withholding/ refundable tax in shareholder and policyholder funds is introduced for operator's and participant takaful funds.*

*Requesting the Commission's kind consideration of the matter "*

EC advised to remind SECP if needed.

## **9. Insurance & Takaful Week 2024 Planning**

The following Committee was formed and met on 16<sup>th</sup> February 2024, where they advised to form another committee of marketing departments to finalize the event.

### Insurance & Takaful Week 2024 Committee

Dr. Bakht Jamal  
Mr. Hisham Sarwer  
Mr. Saqib Zeeshan  
Mr. Omer Farooq  
Mr. Nawaid Jamal

### Insurance & Takaful Week 2024 Marketing Committee

Mr. Farrukh Dhedhy, Jubilee General  
Mr. Faisal Rashid, Adamjee Life  
Mr. Muhammad Ahsan, Jubilee Life  
Mr. Umair Akram, Pak Qatar  
Ms. Madinha Ahmad, IGI

The last meeting was held on 29<sup>th</sup> March 2024, the following was discussed

- Ms. Tabassum from Tribune to share her proposal on podcasts and seminars
- This year's celebration to focus on social media, agency will make a video which will then be promoted on Facebook and all member company social mediums
- The celebrations will be held during 2nd week of May 2024
- Event theme to be decided
- Marketing committee will share their suggestions
- A WhatsApp group can be made if it helps in coordination
- Next meeting to be called on 5th April 10 am

## **10. Brief on Technical Committees' Activities**



EC noted progress of the committees

**11. Outstanding Payments of Khalid Mahmood, Syed Asad Ali Shah, Akhtar & Hasan Actuaries and Deloitte**

EC noted payment status

**12. Any Other Matter with the Permission of the Chairman**

**13. Matters for Record**

None

**14. To Fix Day, Date, Time & Venue of the Next Executive Committee Meeting**

The Committee authorized the Chairman to fix the date of the next meeting. The Chairman advised to hold the next meeting on Tuesday 7th May 2024 at 10:00 am in-person with the option of joining through video link for anyone who wishes to do so.

The meeting ended at 11:16 a.m. with a vote of thanks to the Chair.

  
C H A I R M A N

Minutes Nineteenth EC Meeting April – 2024