

STRICTLY PRIVATE & CONFIDENTIAL

MINUTES OF THE SECOND EXECUTIVE COMMITTEE (EC) MEETING FOR THE YEAR 2022–2023 HELD ON TUESDAY 8TH NOVEMBER 2022, AT 11.00 A.M. IN PERSON AT IAP HOUSE AND THROUGH VIDEO LINK

PRESENT

Mr. Muhammad Hussain Hirji, Chairman
Mr. Zain Ibrahim, Vice-Chairman
Dr. Bakht Jamal Shaikh
Mr. Altaf Q. Gokal through video link
Mr. Faisal Khan
Mr. Ihtsham Ul Haq Qureshi through video link
Mr. M. Faisal Siddiqui through video link
Mr. Nawaid Jamal
Syed Kazim Hasan through video link

In Attendance

Nabeel W. Sabir (Deputy Secretary General)

-x-x-x-x-x-x-x-x-x-

Mr. Saqib Zeeshan and Mr. Omer Farooq could not attend the meeting and were granted leave of absence. Mr. Azfar Arshad, Ex-Officio Member did not attend the meeting

-x-x-x-x-x-x-x-x-x-

The meeting commenced with the recitation from the Holy Qur'an by the DSG.

1. Confirmation and Signing of the Minutes of Executive Committee (EC) 2021-22 Meeting No.12 held on Saturday, 24th September, 2022 at 11:00 A.M. through video link

The minutes which were circulated to members were confirmed by the Committee and approved to be signed by the Chairman.

2. Confirmation and Signing of the Minutes of Executive Committee (EC) 2022-23 Meeting No.1 held on Friday, 7th October, 2022 at 11:00 A.M. through video link

The minutes which were circulated to members were confirmed by the Committee and approved to be signed by the Chairman.

3. SECP Letter: Awareness Drive on Insurance Coverage of Flood and other Disaster Risks

The Committee was informed on subject SECP letter dated 13th October 2022 for the Committee's review/ advice.

The Committee advised to circulate the letter among members for their information and to be part of their individual awareness campaigns through any available mediums. It was noted that IAP does not have the capacity to execute an industry wide awareness campaign in print and electronic media as being suggested by SECP but individual members who have the means are encouraged by IAP.



The Chairman instructed IAP to draft messages to members and SECP for his review.

In addition the Chairman advised to follow-up with members on their feedback on presentation made by Pula Advisors, if any company wants to join a consortium to offer their proposed AYI crop insurance products. A message to members in this regard is also needed.

4. SECP Letter on Insurance Industry Collaboration with the Commission to Address Climate Change Impact

The SECP through its letter dated 31st October 2022 had shared a letter to the Commission from M/s Salaam Takaful dated 19th October 2022 on the subject, where SECP and industry collaboration has been suggested.

SECP asked IAP to deliberate on a collective effort for development of disaster risk insurance and identifying potential areas of collaboration of the industry with stakeholders engaged in disaster and climate change risk mitigation.

The Committee advised that climate change risks are real and need immediate attention however since the discussion needs to be held among a broader audience, the PII conference could be a suitable platform to discuss it. The same needs to be communicated to SECP for which IAP was instructed to draft a letter.

Mr. Faisal Siddiqui added that PII is in fact working on designing the PII conference in March 2023 where climate change and related risks can be the theme. A letter to IAP from PII in this regard will soon be sent.

5. PRCL's Membership

The EC was updated on membership warning letter under article 28(b) issued to PRCL drafted by the lawyer and as advised by the EC last month dated 26th October 2022

6. Formation of Self-Regulatory Organization (SRO) for Insurance Sector

The Committee advised the following team to seek a meeting with MUFAP to understand their views/ benefits of becoming a SRO for Mutual Fund Industry, their roadmap and evaluate how IAP can become a SRO.

- 1) Mr. Zain Ibrahim
- 2) Dr. Bakht Jamal
- 3) Mr. Faisal Siddiqui
- 4) Syed Kazim Hasan

7. Outstanding Payments of Khalid Mahmood, Syed Asad Ali Shah, Akhtar & Hasan Actuaries and Deloitte

Committee's attention was drawn towards subject payments, the EC advised to follow-up with all defaulter members companies.

8. Matters Arising out of the Previous Minutes

None



9. Brief on Technical Committees' Activities

The Committee reviewed the progress of Technical Committees and the brief shared in this regard.

Motor Underinsurance in bank leasing

Chairman instructed the Accident Committee's attention be drawn towards challenges being faced by insurers due to rapid increase in vehicle prices (market value) and the required increase in sum insured not being done, especially by banks in leasing. Banks are continuing to use their standard annual 10% depreciation plan (for leasing period 3,5 years) to predetermine monthly car installment plan without acknowledging vehicle appreciation.

Banks are also not allowing insurers to apply underinsurance which is a cause for concern and should be discussed with banks/ PBA.

10. Any Other Matter with the Permission of the Chairman

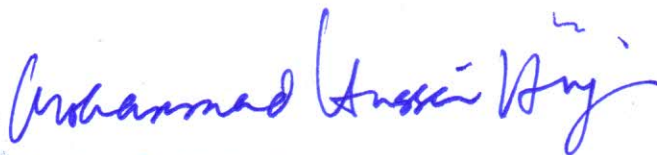
11. Matters for Record

IAP Technical & Regional Committees of IAP for the year 2022-2023
Circular No. C-10 dated 10th October 2022.

12. To Fix Day, Date, Time & Venue of the Next Executive Committee Meeting

The Committee authorized the Chairman to fix the date of the next meeting. The Chairman advised to hold the next meeting on Tuesday 6th December 2022 at 10:00 am in-person with the option of joining through video link for anyone who wishes to do so.

The meeting ended at 12:30 p.m. with a vote of thanks to the Chair.



C H A I R M A N