

SUMMARY OF THE ACTIVITIES OF REGIONAL COMMITTEE NORTH

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The Regional Office North (RON) having office at 188-A, Opp. Rehmania Park, Shadman-I, Lahore, completed its 43rd year of establishment on 31st December, 2014.

During the year, various matters including inspections of risks received the attention of Regional Committee North (RCN).

● The following educational/study programs were organized by the RON.

- A visit to Pak Electron Limited Ferozpur Road, Lahore was arranged on 21st November 2014.

- A visit to Nishat Processing Unit, Kahna, Lahore was arranged on 27th January, 2015.

- A visit to Mughal Iron and Steel Industries Ltd., Sheikhpura Road, Lahore was arranged on 11th June, 2015.

● In connection with Insurance Day, RON planned different programs to enhance the insurance awareness amongst general public and to uplift the image of the industry as a whole. The major activities included display of Banners at prominent places of Lahore city, radio programs on different stations and a Panel Discussion on "Career Opportunities & Future Challenges in Insurance Sector" at Hailey College of Banking & Finance, Lahore.

● Lahore Insurance Institute in collaboration with RON organized a short duration seminar on "handling objections to life insurance sales" on 9th September, 2014 at hotel Crown Plaza Lahore. It was attended by 72 sales people from EFU Life and State Life Insurance Corporation of Pakistan and conducted by the veteran MDRT Life Member, Mr. M. Ishaque Khan who was Pakistan (State Life's) top salesman during 1970s.

● Sports and Social Activities committee of Lahore Insurance Institute in collaboration with RON organized another spectacular



Standing from Left to Right:

Mr. Muhammad Khurshid (Assistant Secretary), Syed Daood Ali Shah (Secretary)
Syed Imran Rabbani (Vice Chairman), Mr. Naeemuddin,
Mr. Abdul Haye (Chairman)
Mr. Tehseen Ahmed Khan, Mr. Muhammad Ikram,
Mr. M.K. Baig (EC's Observer)
Mr. Zain-ul-Haq Qureshi & Mr. Muhammad Hisham

event at Wapda Sports Complex on 7th December, 2014 -thickly participated by executives and staff of most of the insurance companies operating in Lahore along with their families. Surveying companies also participated in this mega event with good attendance.

● Cricket tournament was arranged by RON at Wapda Sports Complex, Lahore on 22nd March 2015.

● Agent Foundation Courses were successfully completed to meet the requirement of SECP in 2014 and 2015.

● A short course on Property Insurance was arranged by RON which was conducted by Mr. Zulfiqar Ali Khan of EFU General from 12th to 14th November, 2014.

● The Surveyors Exams were successfully conducted in May, 2014 under the supervision of RCN - IAP and LII.

● RON in collaboration with Lahore Insurance Institute organized a seminar on 14th May 2015 to create much needed awareness of Engineering Insurances.

● A Workshop on Importance & Scope of Liability Insurance in Pakistan was conducted on 4th June, 2015 by Lahore Insurance Institute in which 40 executives of various insurance companies participated.