

The Insurance Association of Pakistan

Key Information of Life Insurance Companies

For the Three Months Period Ended 31st March 2010

(Rupees in '000)

| S.No | Name of Company | Premium | | Claims | Expenses | | | Income | | Revenue Account | | Profit / (Loss) | | | Balance Sheet | | | | | Ratios in % | | | | | |
|------|--------------------|------------------|------------------|------------------|------------------|----------------|-----------------|----------------|-----------------|-----------------|-------------------|-----------------|----------------|--------|------------------|------------------|-------------------|-------------------|-----------------|--------------------|-----------------|-------------------|--------------------|---------------------|-----------------|
| | | Total Gross | Total Net | Net | Total Gross | Gross | Commission | Investment | Others | Surplus | Balance of | Pre-tax | After Tax | E.P.S | Paid Up | Net Shr.holders | Investments | Total | No of | Net Working | Current | Net Claims to | Surplus Before Tax | Gross Admin. Exp to | Gross Acq. Cost |
| | | Premium | Premium | Claims | Acq. Costs | Admin. Exp. | from Reinsurers | before Tax | Statutory Funds | before Tax | Statutory Funds | (Rupees) | Capital | Equity | Assets | Employees | Capital | Ratios | Total Net Prem. | to Total Net Prem. | Total Net Prem. | to Toal Net Prem. | | | |
| | A | B | C | D | E | F | G | H | I | J | K | L | M | N | O | P | Q | R | S | T | U | V | W | X | |
| 1 | Adamjee Life | 15,845 | 6,307 | 4,824 | 4,957 | 28,534 | 0 | 289 | 0 | -31,718 | 11,499 | 9,311 | 7,625 | 0.28 | 534,663 | 456,417 | 419,615 | 532,879 | 39 | -16,481 | 74.35 | 76.48 | 1.48 | 452.39 | 78.58 |
| 2 | ALICO | 370,736 | 351,378 | 103,819 | 98,176 | 59,659 | -3,436 | 83,362 | 5,157 | 48,372 | 2,454,272 | 44,423 | 28,875 | 0.58 | 500,000 | 609,940 | 3,016,291 | 3,543,159 | 119 | -1,183 | 99.70 | 29.55 | 13.77 | 16.98 | 28.00 |
| 3 | Asia Care Health | 14,704 | 14,704 | 34,491 | 861 | 15,855 | 0 | 1,520 | - | -12,696 | 57,766 | 17,677 | 17,677 | 0.35 | 500,000 | 504,212 | 534,949 | 596,370 | - | 70,130 | 312.00 | 235.00 | -86.00 | 108.00 | 6.00 |
| 4 | East West Life | 70,281 | 50,699 | 23,441 | 9,911 | 19,740 | 1,517 | 1,867 | - | 4,335 | 173,158 | -2,637 | -3,193 | -0.01 | 454,960 | 146,175 | 238,640 | 346,492 | 135 | -2,542,595 | 0.06 | 46.24 | 8.55 | 28.09 | 19.55 |
| 5 | EFU Life | 1,922,095 | 1,816,225 | 504,020 | 607,475 | 105,583 | -2,996 | 446,552 | - | 85,828 | 15,732,464 | 46,099 | 34,599 | 0.46 | 750,000 | 1,663,139 | 16,643,378 | 18,686,489 | 874 | 676,320 | 153.00 | 27.75 | 4.73 | 5.81 | 33.45 |
| 6 | NJI Life | 1,382,437 | 1,260,648 | 500,937 | 346,030 | 103,109 | 4,959 | 334,436 | 1,163 | 64,527 | 7,383,563 | 49,090 | 35,650 | 0.57 | 627,120 | 582,155 | 6,396,573 | 8,984,370 | 441 | 1,453,418 | 2.43 | 39.74 | 5.12 | 8.18 | 27.45 |
| | Total--> | 3,776,096 | 3,499,961 | 1,171,532 | 1,067,410 | 332,480 | 44 | 868,026 | 6,320 | 158,648 | 25,812,722 | 163,963 | 121,233 | | 3,366,743 | 3,962,038 | 27,249,446 | 32,689,759 | 1,608 | -360,391 | | | | | |

Formuals Definition:

A+B: Appearing in Statement of Premium

C: Appearing in Statement of Claims

D+E+F: Appearing in Statement of Expenses

G: Includes Investment income + Rental Income + Return on Bank Deposit

H: Includes all Income other than Investment Income.

I-J: Appearing in Revenue Account

M: Earning per Share

P: Includes Investments + Investment Properties + Bank Deposits

S : (Cash & Bank Deposit+Loan+Other Assets)-(Creditors & Accruals*100)

T : (Cash & Bank Deposit+Loan+Other Assets)/(Creditors & Accruals*100)

U : (Net Claims / Total Net Premium *100)

V : (Surplus Before Tax / Total Net Premium *100)

W : (Gross Administrative Expenses/ Total Net Premium *100)

X : (Gross Acq. Cost / Total Net Premium *100)