

The Insurance Association of Pakistan

Key Information of Life Insurance Companies (Conventional & Family Takaful Business)

For the three months ended March 31, 2018.

(PKR in '000)

| S.No | Name of Company | Claims | | | Expenses | | | Income | | Revenue Account | | Profit / (Loss) | | | Balance Sheet | | | | Ratios in % | | | | | | |
|------|-----------------|---------------------|-------------------|------------|------------------------|-------------------|----------------------------|------------|---------|--------------------|----------------------------|-----------------|-----------|----------------|-----------------|-------------------------|-------------|---------------|-----------------|---------------------|----------------|------------------------------|--------------------------------------|------------------------------------|-----------------------------------|
| | | Total Gross Premium | Total Net Premium | Net Claims | Total Gross Acq. Costs | Gross Admin. Exp. | Commission from Reinsurers | Investment | Others | Surplus before Tax | Balance of Statutory Funds | Pre-tax | After Tax | E.P.S (Rupees) | Paid Up Capital | Net Shareholders Equity | Investments | Total Assets | No of Employees | Net Working Capital | Current Ratios | Net Claims to Total Net Prem | Surplus Before Tax to Total Net Prem | Gross Admin. Exp to Total Net Prem | Gross Acq. Cost to Total Net Prem |
| | | A | B | C | D | E | F | G | H | I | J | K | L | M | N | O | P | Q | R | S | T | U | V | W | X |
| 1 | Adamjee Life | 2,617,445 | 2,483,941 | 1,445,582 | 369,852 | 268,545 | 0 | 1,932,262 | 0 | 118,580 | 29,979,916 | 5,415 | 5,316 | 0.06 | 935,494 | 534,926 | 30,110,760 | 31,834,585 | 740 | 171,519 | 1.13 | 58.00 | 5.00 | 11.00 | 15.00 |
| 2 | Askari Life | 3,952 | 3,530 | 4,994 | 679 | 6,848 | -20 | 3,908 | 0 | -7,379 | 190,985 | 828 | 790 | 0.01 | 601,720 | 146,917 | 379,195 | 520,671 | 35 | 42,083 | 1.51 | 141.47 | -209.04 | 193.99 | 19.24 |
| 3 | EFU Life | 7,091,669 | 6,838,816 | 3,874,182 | 1,388,721 | 343,737 | -4,424 | 4,424,679 | 6,143 | 261,028 | 106,640,512 | 302,185 | 211,296 | 2.11 | 1,000,000 | 4,602,338 | 92,257,476 | 114,949,939 | 1,757 | 17,001,294 | 5.83 | 56.65 | 3.82 | 5.03 | 20.31 |
| 4 | IGI Life | 1,452,925 | 1,412,574 | 1,266,002 | 180,459 | 164,464 | 6,449 | 416,870 | 20,894 | 38,326 | 18,757,837 | 184 | 129 | 1.12 | 705,672 | 849,530 | 17,457,632 | 20,325,605 | 171 | 616,788 | 1.91 | 90.00 | 3.00 | 12.00 | 13.00 |
| 5 | Jubilee Life | 12,515,047 | 12,059,680 | 4,085,760 | 2,068,896 | 816,948 | -29,313 | 6,457,982 | 20,381 | 959,799 | 117,646,783 | 789,156 | 538,307 | 6.79 | 793,307 | 6,064,918 | 125,100,094 | 131,474,352 | 1,958 | 11,294,586 | 2.80 | 33.88 | 7.96 | 6.77 | 17.16 |
| 6 | State Life | 21,675,408 | 21,660,468 | 10,227,074 | 3,633,502 | 1,746,647 | -3,213 | 18,869,899 | 696,740 | 25,292,870 | 814,160,767 | 713,571 | 499,500 | 16.65 | 3,000,000 | 5,076,457 | 722,698,742 | 858,656,040 | 5,131 | 60,282,801 | 2.71 | 47.18 | 116.77 | 8.06 | 16.77 |
| 7 | TPL Life | 101,476 | 75,308 | 39,916 | 8,014 | 43,572 | 0 | 3,391 | 0 | 20,869 | 192,009 | 184 | 176 | 0.00 | 700,000 | 239,038 | 242,200 | 518,738 | 130 | 140,904 | 1.50 | 53.00 | 28.00 | 57.86 | 10.64 |
| | Total--> | 45,457,922 | 44,534,317 | 20,943,510 | 7,650,123 | 3,390,761 | -30,521 | 32,108,991 | 744,158 | 26,684,093 | 1,087,568,809 | 1,811,523 | 1,255,514 | 1.62 | 7,736,193 | 17,514,124 | 988,246,099 | 1,158,279,930 | 9,922 | 89,549,975 | 17.40 | | | | |

Key Information of Life Insurance Companies (Family Takaful Business)

For the three months ended March 31, 2018.

| S.No | Name of Company | Premium | | Claims | Expenses | | | Income | | Revenue Account | | B.Sheet | Ratio % | Ratio % |
|------|-----------------|--------------------------|------------------------|------------|------------------------|-------------------|----------------------------|------------|--------|--------------------|----------------------------|--------------|--------------------------------|----------------|
| | | Total Gross Contribution | Total Net Contribution | Net Claims | Total Gross Acq. Costs | Gross Admin. Exp. | Commission from Reinsurers | Investment | Others | Surplus before Tax | Balance of Statutory Funds | Total Assets | Surplus before tax to total NC | E.P.S (Rupees) |
| | | A | B | C | D | E | F | G | H | I | J | Q | V | X |
| 1 | Adamjee Life | 266,165 | 263,287 | 103,867 | 72,655 | 37,218 | 0 | 1,344,780 | 0 | 3,180 | 1,257,306 | 1,362,251 | 1 | 28 |
| 2 | Askari Life | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 3 | EFU Life | 665,326 | 640,456 | 77,880 | 215,572 | 40,070 | -1,605 | 93,909 | 0 | 10,565 | 2,770,953 | 3,671,244 | 1.65 | 33.66 |
| 4 | IGI Life | 443,113 | 442,065 | 50,952 | 56,462 | 22,318 | 406 | 40,998 | 2,324 | -3,662 | 1,522,062 | 1,602,266 | -0.83 | 12.77 |
| 5 | Jubilee Life | 2,240,006 | 2,223,237 | 141,695 | 687,552 | 192,280 | -4,286 | 239,141 | 61 | -1,210 | 6,475,145 | 7,411,829 | -0.05 | 30.93 |
| 6 | State Life | 0 | 0 | 0 | 0 | 5,190 | 0 | 827 | 0 | 0 | 81,150 | 106,524 | 0.00 | 0 |
| 7 | TPL Life | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0.00 | 0 |
| | Total--> | 3,614,610 | 3,569,045 | 374,394 | 1,032,241 | 297,076 | -5,485 | 1,719,655 | 2,385 | 8,873 | 12,106,616 | 14,154,114 | | |

A+B: Appearing in Statement of Premium
 C: Appearing in Statement of Claims
 D+E+F: Appearing in Statement of Expenses
 G: Includes Investment income + Rental Income + Return on Bank Deposit
 H: Includes all Income other than Investment Income.
 I+J: Appearing in Revenue Account
 M: Earning per Share
 P: Includes Investments + Investment Properties + Bank Deposits

S: Current Assets - Current Liabilities
 T: Current Assets / Current Liabilities
 U: (Net Claims / Total Net Premium *100)
 V: (Surplus Before Tax / Total Net Premium *100)
 W: (Gross Administrative Expenses / Total Net Premium *100)
 X: (Gross Acq. Cost / Total Net Premium *100)