

The Insurance Association of Pakistan

Key Information of Life Insurance Companies

For the Quarter Ended March 31, 2013

(Rupees in '000)

| S.No | Name of Company | Premium | | Claims | Expenses | | | Income | | Revenue Account | | Profit / (Loss) | | | Balance Sheet | | | | Ratios in % | | | | | | |
|------|--------------------|---------------------|-------------------|------------------|------------------------|-------------------|----------------------------|------------------|---------------|--------------------|----------------------------|-----------------|----------------|----------------|------------------|------------------------|-------------------|-------------------|-----------------|---------------------|----------------|-------------------------------|---------------------------------------|-------------------------------------|-----------------------------------|
| | | Total Gross Premium | Total Net Premium | Net Claims | Total Gross Acq. Costs | Gross Admin. Exp. | Commission from Reinsurers | Investment | Others | Surplus before Tax | Balance of Statutory Funds | Pre-tax | After Tax | E.P.S (Rupees) | Paid Up Capital | Net Shr.holders Equity | Investments | Total Assets | No of Employees | Net Working Capital | Current Ratios | Net Claims to Total Net Prem. | Surplus Before Tax to Total Net Prem. | Gross Admin. Exp to Total Net Prem. | Gross Acq. Cost to Toal Net Prem. |
| | | A | B | C | D | E | F | G | H | I | J | K | L | M | N | O | P | Q | R | S | T | U | V | W | X |
| 1 | Adamjee Life | 835,508 | 805,450 | 67,533 | 154,224 | 67,843 | 0 | 59,330 | 1,620 | -1,496 | 2,601,586 | 3,099 | 2,323 | 0.03 | 735,162 | 232,654 | 2,690,618 | 3,066,806 | 88 | 102,957 | 1.46 | 8.39 | -0.19 | 8.42 | 19.15 |
| 2 | ALICO | 1,185,303 | 1,162,205 | 399,208 | 127,096 | 204,671 | -5,079 | 267,120 | 14,538 | 71,893 | 9,034,801 | 34,214 | 22,239 | 0.44 | 500,000 | 849,037 | 9,471,880 | 10,526,796 | 117 | -145,725 | 0.84 | 34.35 | 6.19 | 17.61 | 10.94 |
| 3 | Asia Care Health | 516,068 | 516,068 | 149,428 | 18,615 | 31,554 | 0 | 8,147 | 0 | -8,807 | 623,097 | 7,895 | 7,462 | 0.15 | 500,000 | 305,793 | 728,876 | 1,031,464 | 81 | 931,109 | 11.37 | 29.00 | -2.00 | 6.00 | 4.00 |
| 4 | East West Life | 53,474 | 37,610 | 41,220 | 2,788 | 9,936 | -1,180 | 5,337 | 0 | 6,284 | 228,574 | -1,796 | -2,487 | -0.05 | 500,456 | 86,068 | 196,646 | 422,768 | 103 | 110,274 | 2.31 | 109.599 | 16.71 | 26.42 | 7.41 |
| 5 | EFU Life | 3,051,632 | 2,850,636 | 855,408 | 694,294 | 165,118 | -2,230 | 1,125,427 | 4,433 | 254,484 | 35,730,268 | 275,651 | 183,651 | 2.16 | 850,000 | 2,277,909 | 36,097,408 | 39,919,123 | 1,144 | 1,262,500 | 1.67 | 30.01 | 8.93 | 5.79 | 24.36 |
| 6 | Jubilee Life | 3,590,988 | 3,309,903 | 909,693 | 850,472 | 182,055 | -14,322 | 635,961 | 1,577 | 211,946 | 21,700,089 | 203,549 | 127,332 | 2.03 | 627,120 | 1,882,967 | 23,630,211 | 25,237,401 | 880 | -391,071 | 0.76 | 27.48 | 6.40 | 5.50 | 25.69 |
| 7 | State Life* | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| | Total--> | 9,232,973 | 8,681,872 | 2,422,490 | 1,847,489 | 661,177 | -22,811 | 2,101,322 | 22,168 | 534,304 | 69,918,415 | 522,612 | 340,520 | 0.92 | 3,712,738 | 5,634,428 | 72,815,639 | 80,204,358 | 2,413 | | | | | | |

Formuals Definition:

A+B: Appearing in Statement of Premium

C: Appearing in Statement of Claims

D+E+F: Appearing in Statement of Expenses

G: Includes Investment income + Rental Income + Return on Bank Deposit

H: Includes all Income other than Investment Income.

I: Appearing in Revenue Account

M: Earning per Share

P: Includes Investments + Investment Properties + Bank Deposits

* = Figures are awaited

S: Current Assets – Current Liabilities

T: Current Assets / Current Liabilities

U: (Net Claims / Total Net Premium *100)

V: (Surplus Before Tax / Total Net Premium *100)

W: (Gross Administrative Expenses/ Total Net Premium *100)

X: (Gross Acq. Cost / Total Net Premium *100)