

The Insurance Association of Pakistan

Key Information of Six Months Ended June 30, 2011.

(Business underwritten inside Pakistan)

| (Rupees in '000) | | | | | | | | | | | | | | | | |
|------------------|---------------------|-------------------|---------------------|------------------|----------------|---------------------------|------------------|----------------|------------------|------------------|------------------|----------------|-------------------|--------------------|-------------------|--------------------|
| S.No | Name of Companies | Premium | | Claims | Expenses | | Income | | Profit / (Loss) | | | Balance Sheet | | | | |
| | | * Premium Written | Net Premium Revenue | Net Claims | Net Commission | Management & G&A Expenses | Investment | Others | Underwriting | Pre-tax | After Tax | E.P.S (Rupees) | Paid Up Capital | Shr.holders Equity | Investment | Total Assets |
| | A | B | C | D | E | E-1 | F | G | H | I | J | K | L | M | N | O |
| 1 | Adamjee Insurance | 4,902,514 | 3,149,740 | 2,172,186 | 208,227 | 915,123 | 445,935 | 71,810 | 204,984 | 362,325 | 267,002 | 2.16 | 1,237,045 | 11,169,198 | 10,719,253 | 26,522,459 |
| 2 | Agro Gen. Ins. Co. | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| 3 | Alfalah Ins. Co | 471,586 | 186,102 | 118,274 | 31,478 | 95,475 | 35,372 | 88 | 39,291 | 39,291 | 34,234 | 1.14 | 300,000 | 353,595 | 525,549 | 1,481,967 |
| 4 | Alpha Insurance | 74,494 | 38,496 | 24,341 | 2,782 | 30,941 | 41,201 | 867 | (9,500) | 22,500 | 23,023 | 0.76 | 303,600 | 350,676 | 371,612 | 710,786 |
| 5 | Asia Insurance | 30,230 | 14,487 | 8,494 | 2,955 | 7,874 | 12,190 | 205 | (4,836) | 1,001 | 1,412 | 0.06 | 250,000 | 284,330 | 224,522 | 474,106 |
| 6 | Askari Gen. Insc. | 615,375 | 295,729 | 166,593 | (8,156) | 133,710 | 26,017 | 8,150 | 63,064 | 37,748 | 30,806 | 0.00 | 280,191 | 397,580 | 548,790 | 1,552,452 |
| 7 | Atlas Insurance | 571,301 | 276,416 | 80,348 | 29,810 | 120,787 | 74,719 | 25,338 | 120,781 | 205,148 | 150,943 | 3.41 | 442,938 | 859,694 | 710,062 | 1,919,532 |
| 8 | Capital Insurance | (590) | 2,595 | 235 | (962) | 6,273 | 2,073 | 174 | (814) | (703) | (703) | (0) | 250,196 | 263,899 | 94,943 | 335,099 |
| 9 | Central Insurance | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| 10 | Century Insurance | 295,560 | 118,008 | 39,942 | 4,696 | 66,951 | 13,136 | 8,658 | 47,739 | 37,605 | 27,605 | 0.60 | 457,244 | 943,333 | 843,053 | 1,457,951 |
| 11 | Cooperative Ins. | 4,019 | 2,775 | 832 | 465 | 3,988 | 4,137 | 106 | -576 | 3,397 | 2,168 | 0.00 | 300,000 | 314,307 | 5,028 | 939,080 |
| 12 | Crescent Star | 43,756 | 31,859 | 9,229 | 3,359 | 22,210 | 5 | 4,064 | 4,843 | 1,359 | 988 | 0.08 | 121,000 | 83,897 | 25,768 | 205,916 |
| 13 | East West Insc. | 300,131 | 170,386 | 69,588 | 28,042 | 72,177 | 4,214 | 1,081 | 30,466 | 5,874 | 4,165 | 0.17 | 251,379 | 342,320 | 188,031 | 602,537 |
| 14 | EFU Gen. Ins. Ltd. | 5,924,495 | 2,934,697 | 1,735,099 | 309,130 | 797,168 | 96,682 | 131,989 | 337,690 | 321,971 | 192,874 | 1.54 | 1,250,000 | 9,627,795 | 12,568,245 | 25,095,969 |
| 15 | Excel Insurance | 1,081 | 1,677 | 855 | 616 | 2,613 | 27,527 | 171 | (1,279) | 0 | 25,291 | 1.01 | 250,000 | 308,245 | 236,963 | 327,296 |
| 16 | Habib Insurance ** | 511,234 | 206,317 | 115,484 | 4,334 | 94,811 | 55,149 | 2,634 | 21,750 | 49,471 | 44,194 | 0.10 | 450,453 | 345,525 | 914,888 | 1,912,912 |
| 17 | IGI Insurance | 983,893 | 446,241 | 266,551 | 36,700 | 174,895 | 32,346 | 3,828 | 133,766 | 77,669 | 52,507 | 0.54 | 969,877 | 11,387,688 | 11,890,921 | 13,167,020 |
| 18 | New Hampshire Ins. | 622,112 | 210,866 | 125,558 | (18,500) | 158,593 | 89,572 | (2,807) | 41,769 | 31,980 | 20,818 | N/A | N/A | N/A | 1,514,771 | 2,409,839 |
| 19 | New Jubilee Ins. | 3,095,941 | 1,340,831 | 799,767 | 118,318 | 343,302 | 285,759 | 8,348 | 100,347 | 373,551 | 295,971 | 2.99 | 988,721 | 3,041,651 | 5,242,035 | 9,074,295 |
| 20 | Pakistan Gen. Ins. | 201,312 | 75,315 | 28,575 | 8,912 | 34,000 | 1,397 | 8,469 | 37,781 | 31,517 | 26,592 | 1.06 | 275,000 | 383,039 | 165,326 | 668,223 |
| 21 | PICIC Insurance | 429,602 | 105,495 | 67,789 | (14,114) | 47,738 | 14,040 | 689 | 25,496 | 18,811 | 18,811 | 0.54 | 350,000 | 249,648 | 187,269 | 1,327,146 |
| 22 | Premier Ins. ** | 492,707 | 212,602 | 97,071 | 17,291 | 110,548 | 83,086 | 1,360 | 7,141 | 72,138 | 60,990 | 1.01 | 302,821 | 1,827,943 | 1,405,989 | 3,247,085 |
| 23 | Reliance Insurance | 254,163 | 111,413 | 45,245 | 16,453 | 52,953 | 46,183 | 852 | 8,477 | 43,682 | 40,682 | 1.43 | 283,501 | 415,199 | 321,018 | 997,914 |
| 24 | Saudi Pak Ins. | 109,333 | 34,860 | 10,647 | 1,265 | 29,034 | 1,935 | 3,154 | 884 | 1,533 | 1,168 | 0.04 | 325,000 | 159,310 | 139,982 | 408,321 |
| 25 | Security Gen. Insc. | 212,702 | 71,736 | 21,919 | 6,191 | 22,729 | 257,521 | 66 | 22,215 | 217,143 | 192,689 | 2.83 | 680,625 | 7,039,163 | 7,295,129 | 8,099,718 |
| 26 | Shaheen Insurance | 395,499 | 232,021 | 124,114 | 29,971 | 75,574 | 12,728 | 1,469 | 36,766 | 16,559 | 13,735 | 0.60 | 250,000 | 259,955 | 217,707 | 929,201 |
| 27 | Silver Star Insc. | 150,359 | 135,593 | 20,687 | 11,865 | 44,005 | 1,410 | 2,986 | 73,524 | 63,382 | 60,411 | 2.08 | 291,094 | 162,148 | 154,284 | 778,040 |
| 28 | TPL Direct Ins. | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| 29 | UBL Insurer | 346,306 | 125,436 | 76,173 | 19,513 | 78,045 | 33,516 | 1,739 | 27,562 | 25,986 | 24,489 | 0.31 | 1,152,174 | 524,617 | 629,382 | 1,242,832 |
| 30 | United Ins. | 488,308 | 335,869 | 129,195 | 10,784 | 134,373 | 13,284 | 653 | 125,626 | 75,455 | 67,425 | 1.36 | 496,248 | 734,266 | 92,090 | 1,357,031 |
| 31 | Universal Ins. | 243,592 | 156,300 | 82,953 | 22,563 | 119,462 | 4,253 | 5,947 | (13,884) | (58,478) | (41,491) | (1.58) | 262,500 | 192,459 | 133,874 | 1,116,622 |
| | TOTAL--> | 21,771,015 | 11,023,862 | 6,437,744 | 883,988 | 3,795,352 | 1,715,387 | 292,088 | 1,481,073 | 2,077,915 | 1,638,799 | 24.21 | 12,771,607 | 52,021,480 | 57,366,484 | 108,361,349 |

* Premium : Including administrative surcharge

** Actual EPS is based on Rs 5/- per share.

for comparison purposes EPS is calculated based on Rs 10/- per share

New Hampshire Paid up Capital = Pakistan Branch - Current Account

B&C Appearing in Statement of Premium

D Appearing in Statement of Claims

E Net Commission Expense

E-1 includes Premium Deficiency + U/W Expense & General and Admin. Expense

F Includes investment income + Rental income + Return on bank deposits.

G Includes all income other than Invest Income.

K Earning per share of companies having shares of Rs. 5/- shall be doubled.

N Includes Investments + Investment Properties + Bank Deposits.